In-depth Styles Comparison Report for:
Bette Edwards

Team:
Sample Team
Team Member Profiles

How you relate to Nancy

You have similar scores for Expresser. You both tend to be comfortable speaking your minds and meeting new people. You enjoy creative brainstorming and telling people your feelings.

You and Nancy have relatively high scores for Thinker, meaning you are both equally analytical and detail oriented. You both like to approach problems in a careful, linear way. Sometimes your approach is too conservative. This can cause you to overlook innovative solutions or new ways of looking at things.

You both have very high Harmonizer scores. This means you both focus on making sure other people's needs are met. You both tend to invest a lot of time and energy in your communication. You both tend to avoid dealing with conflicts, preferring to smooth things over.

Nancy has a higher score for Director than you. This means Nancy is likely to be more assertive. Nancy may be more likely to take control of a situation. Both of you make decisions quickly, enjoy big challenges and are focused on results.

How to improve your communication with Nancy

It's nice to communicate with someone who's as outgoing as you. Make sure you give each other equal air time. Make sure you reach closure on a topic before moving on to the next one.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack. Take turns talking about what you really want from each other and how you can make each other's life easier. Then brainstorm ways to make that happen. Be honest with each other while also being respectful; dodging the conflicts won't help your communication in the long run.

To improve your communication, you both need to say what you want more directly. Let Nancy know what it would take to make the communication work better. Don't be overly modest! You deserve a strong communication. You should also talk about the conflicts you are feeling at the first opportunity, rather than let them linger. Though it will feel difficult at first, communicating directly with Nancy about conflicts will make your communication much stronger in the long run.

To improve your communication, make sure Nancy hears what's important to you. Assert yourself, and if Nancy isn't listening, ask Nancy to set aside time for you to talk about your communication. Since you both like to take charge and get things done, you may experience conflicts. Make it a point to develop some ground rules for your communication, like communicating frequently - and taking the time to address conflicts early on.
How you relate to William D

You have a slightly higher Expresser score than William D. You are outgoing and like to speak your mind. You like to engage in creative brainstorming.

You and William D have relatively high scores for Thinker, meaning you are both equally analytical and detail oriented. You both like to approach problems in a careful, linear way. Sometimes your approach is too conservative. This can cause you to overlook innovative solutions or new ways of looking at things.

You have a very high Harmonizer score, whereas William D has a moderate Harmonizer score. This means you tend to invest more time and energy in your communication than William D. You tend to avoid dealing directly with conflicts, preferring to smooth things over.

William D has a higher score for Director than you. This means William D is likely to be more assertive. William D may be more likely to take control of a situation. Both of you make decisions quickly, enjoy big challenges and are focused on results.

How to improve your communication with William D

Remember to give William D an opportunity to talk. Ask questions and listen carefully. When you're thinking out loud, let people know. Otherwise they're likely to misinterpret your ideas for decisions. Focus on meeting deadlines and following through.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack. Take turns talking about what you really want from each other and how you can make each other's life easier. Then brainstorm ways to make that happen. Be honest with each other while also being respectful, dodging the conflicts won't help your communication in the long run.

Make sure William D knows what's on your mind and what's important to you. Address conflicts early on; don't let them linger. If all you do is give in, you will not build a satisfying and fulfilling communication in the long run.

To improve your communication, make sure William D hears what's important to you. Assert yourself, and if William D isn't listening, ask William D to set aside time for you to talk about your communication. Since you both like to take charge and get things done, you may experience conflicts. Make it a point to develop some ground rules for your communication, like communicating frequently - and taking the time to address conflicts early on.
How you relate to Kristi

Kristi has a higher score for Expresser than you. This means Kristi is more talkative and outgoing - and less shy about meeting new people.

You have a slightly higher score for Thinker than Kristi, meaning you are slightly more likely to cast an analytical eye on things. You like solving problems, and take pride in your ability to deal with things rationally.

You both have high Harmonizer scores, though yours is higher than Kristi. This means you both focus on making sure other people feel happy and that their needs are met. You both tend to invest a lot of time and energy in your communication. You both may tend to avoid dealing directly with conflicts, preferring to smooth things over.

You have a higher score for Director than Kristi. This means you like to be in charge more than Kristi. You both tend to be decisive and results oriented, though you exhibit this trait more than Kristi.

How to improve your communication with Kristi

Kristi may be entertaining to be around. But Kristi needs to give you more room to express yourself. Tell Kristi: I've got something important to say. When it comes to tasks, you need to pin Kristi down by asking for deadlines.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack: Take turns talking about what you really want from each other and how you can make each other's life easier, then brainstorm ways to make that happen. Be honest with each other while also being respectful; hiding conflicts won't help your communication in the long run.

You both need to make sure the other knows what you are thinking and feeling. Talk about the conflicts you are feeling at the first opportunity, rather than letting them linger. Though it will feel difficult at first, communicating directly about conflicts will make your communication much stronger in the long run.

To improve your communication, ask Kristi what is important before asserting your point of view. Remember to ask questions before you jump to conclusions. Take the time to sit down with Kristi and ask how things are going with your communication. Listen carefully. If Kristi makes a suggestion, treat it seriously - don't be defensive.
How you relate to Laina

You have a much higher score for Expresser than Laina. You're more comfortable speaking your mind and meeting new people. You enjoy creative brainstorming and telling people your feelings.

You and Laina have relatively high scores for Thinker, meaning you are both equally analytical and detail oriented. You both like to approach problems in a careful, linear way. Sometimes your approach is too conservative. This can cause you to overlook innovative solutions or new ways of looking at things.

You have a very high Harmonizer score, whereas Laina has a moderate Harmonizer score. This means you are likely to invest more attention in your communication than Laina. You are focused on making sure people’s needs are met, more so than Laina. You tend to avoid dealing directly with conflicts, preferring to smooth things over.

You have a higher score for Director than Laina. This means you like to be in charge more than Laina and are more results oriented and decisive.

How to improve your communication with Laina

You need to give Laina a chance to say what's important. Listen carefully. When it comes to tasks or projects, you can be disorganized. Focus on meeting deadlines and following through.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack. Take turns talking about what you really want from each other and how you can make each other's life easier. Then brainstorm ways to make that happen. Be honest with each other while also being respectful, dodging the conflicts won't help your communication in the long run.

You and Laina may have different approaches to your communication. Make sure Laina understands what's important to you. Assert yourself! Tell Laina what you need. Don't keep issues to yourself. Address conflict openly with Laina. It'll pay off in the long run!

To improve your communication, give Laina ample opportunities to speak out. Ask questions and probe for how Laina feels before asserting your opinion. Set aside time with Laina to find out how things are going and how to make your communication better. Treat any suggestions that Laina makes seriously; you're getting a golden opportunity to build a better relationship.
How you relate to Migidi

Migidi has a higher score for Expresser than you. This means Migidi is more talkative and outgoing - and less shy about meeting new people.

You have a high score in the Thinker dimension, but Migidi scores even higher. This means you both are likely to cast an analytical eye on most every issue. Both of you may have problems meeting deadlines. Your focus is on getting every detail figured out.

You both have very high Harmonizer scores. This means you both focus on making sure other people’s needs are met. You both tend to invest a lot of time and energy in your communication. You both tend to avoid dealing with conflicts, preferring to smooth things over.

Migidi has a higher score for Director than you. This means Migidi is likely to be more assertive. Migidi may be more likely to take control of a situation. Both of you make decisions quickly, enjoy big challenges and are focused on results.

How to improve your communication with Migidi

Migidi may be entertaining to be around. But Migidi needs to give you more room to express yourself. Tell Migidi, I’ve got something important to say. When it comes to tasks, you need to pin Migidi down by asking for deadlines.

You both have a tendency to analyze your way through a communication issue. Try a different tack. Take turns talking about what you really want from each other and how you can make each other’s life easier; then brainstorm ways to make that happen.

To improve your communication, you both need to say what you want more directly. Let Migidi know what it would take to make the communication work better. Don’t be overly modest! You deserve a strong communication. You should also talk about the conflicts you are feeling at the first opportunity, rather than let them linger. Though it will feel difficult at first, communicating directly with Migidi about conflicts will make your communication much stronger in the long run.

To improve your communication, make sure Migidi hears what’s important to you. Assert yourself, and if Migidi isn’t listening, ask Migidi to set aside time for you to talk about your communication. Since you both like to take charge and get things done, you may experience conflicts. Make it a point to develop some ground rules for your communication, like communicating frequently - and taking the time to address conflicts early on.
How you relate to Megan

Megan has a higher score for Expresser than you. This means Megan is more talkative and outgoing - and less shy about meeting new people.

You have a slightly higher score for Thinker than Megan, meaning you are slightly more likely to cast an analytical eye on things. You like solving problems, and take pride in your ability to deal with things rationally.

You have a very high Harmonizer score, whereas Megan has a moderate Harmonizer score. This means you are likely to invest more attention in your communication than Megan. You are focused on making sure people's needs are met, moreso than Megan. You tend to avoid dealing directly with conflicts, preferring to smooth things over.

You have a higher score for Director than Megan. This means you like to be in charge more than Megan. You both tend to be decisive and results oriented, though you exhibit this trait more than Megan.

How to improve your communication with Megan

Megan may be entertaining to be around. But Megan needs to give you more room to express yourself. Tell Megan: I've got something important to say. When it comes to tasks, you need to pin Megan down by asking for deadlines.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack: take turns talking about what you really want from each other and how you can make each other's life easier, then brainstorm ways to make that happen. Be honest with each other while also being respectful; hiding conflicts won't help your communication in the long run.

You and Megan may have different approaches to your communication. Make sure Megan understands what's important to you. Assert yourself! Tell Megan what you need. Don't keep issues to yourself. Address conflict openly with Megan. It'll pay off in the long run.

To improve your communication, ask Megan what is important before asserting your point of view. Remember to ask questions before you jump to conclusions. Take the time to sit down with Megan and ask how things are going with your communication. Listen carefully. If Megan makes a suggestion, treat it seriously - don't be defensive.
How you relate to Sherry

You have a slightly higher Expresser score than Sherry. You are outgoing and like to speak your mind. You like to engage in creative brainstorming.

You and Sherry have relatively high scores for Thinker, meaning you are both equally analytical and detail oriented. You both like to approach problems in a careful, linear way. Sometimes your approach is too conservative. This can cause you to overlook innovative solutions or new ways of looking at things.

You have a very high Harmonizer score, whereas Sherry has a moderate Harmonizer score. This means you are likely to invest more attention in your communication than Sherry. You are focused on making sure people's needs are met, more so than Sherry. You tend to avoid dealing directly with conflicts, preferring to smooth things over.

You have a higher score for Director than Sherry. This means you like to be in charge more than Sherry. You both tend to be decisive and results oriented, though you exhibit this trait more than Sherry.

How to improve your communication with Sherry

Remember to give Sherry an opportunity to talk. Ask questions and listen carefully. When you're thinking out loud, let people know. Otherwise they're likely to misinterpret your ideas for decisions. Focus on meeting deadlines and following through.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack. Take turns talking about what you really want from each other and how you can make each other's life easier. Then brainstorm ways to make that happen. Be honest with each other while also being respectful; dodging the conflicts won't help your communication in the long run.

You and Sherry may have different approaches to your communication. Make sure Sherry understands what's important to you. Assert yourself! Tell Sherry what you need. Don't keep issues to yourself. Address conflict openly with Sherry. It'll pay off in the long run!

To improve your communication, ask Sherry what is important before asserting your point of view. Remember to ask questions before you jump to conclusions. Take the time to sit down with Sherry and ask how things are going with your communication. Listen carefully. If Sherry makes a suggestion, treat it seriously - don't be defensive.
How you relate to Mahesh

You have a higher Expresser score than Mahesh. You are more outgoing and like to speak your mind. You like to engage in creative brainstorming.

You and Mahesh have relatively high scores for Thinker, meaning you are both equally analytical and detail-oriented. You both like to approach problems in a careful, linear way. Sometimes your approach is too conservative. This can cause you to overlook innovative solutions or new ways of looking at things.

You both have high Harmonizer scores, though yours is higher than Mahesh. This means you both focus on making sure other people feel happy and that their needs are met. You both tend to invest a lot of time and energy in your communication. You both may tend to avoid dealing directly with conflicts, preferring to smooth things over.

You both have relatively high scores for Director. This means you both like to be in charge and reach decisions quickly. You are both more focused on results than on details.

How to improve your communication with Mahesh

Remember to give Mahesh an opportunity to talk. Ask questions and listen carefully. When you’re just thinking out loud, let people know. Otherwise they’re likely to misinterpret your ideas for decisions. Focus on meeting deadlines and following through.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack. Take turns talking about what you really want from each other and how you can make each other’s life easier. Then brainstorm ways to make that happen. Be honest with each other while also being respectful; dodging the conflicts won’t help your communication in the long run.

You both need to make sure the other knows what you are thinking and feeling. Talk about the conflicts you are feeling at the first opportunity, rather than letting them linger. Though it will feel difficult at first, communicating directly about conflicts will make your communication much stronger in the long run.

To improve your communication, you need to ask each other more questions and pay more attention to each other’s feelings. Since you both like to take charge and get things done, you may experience clashes when you’re working together. Make it a point to develop some rules for your communication, like taking the time to address conflicts early on.
How you relate to Cassy

You have similar scores for Expresser. You both tend to be comfortable speaking your minds and meeting new people. You enjoy creative brainstorming and telling people your feelings.

You have a high score in the Thinker dimension, but Cassy scores even higher. This means you both are likely to cast an analytical eye on most every issue. Both of you may have problems meeting deadlines: your focus is on getting every detail figured out.

You both have high Harmonizer scores, though yours is higher than Cassy. This means you both focus on making sure other people feel happy and that their needs are met. You both tend to invest a lot of time and energy in your communication. You both may tend to avoid dealing directly with conflicts, preferring to smooth things over.

You have a higher score for Director than Cassy. This means you like to be in charge more than Cassy. You both tend to be decisive and results oriented, though you exhibit this trait more than Cassy.

How to improve your communication with Cassy

It’s nice to communicate with someone who’s as outgoing as you. Make sure you give each other equal air time. Make sure you reach closure on a topic before moving on to the next one.

You both have a tendency to analyze your way through a communication issue. Try a different tack: Take turns talking about what you really want from each other and how you can make each other’s life easier; then brainstorm ways to make that happen.

You both need to make sure the other knows what you are thinking and feeling. Talk about the conflicts you are feeling at the first opportunity, rather than letting them linger. Though it will feel difficult at first, communicating directly about conflicts will make your communication much stronger in the long run.

To improve your communication, ask Cassy what is important before asserting your point of view. Remember to ask questions before you jump to conclusions. Take the time to sit down with Cassy and ask how things are going with your communication. Listen carefully. If Cassy makes a suggestion, treat it seriously - don’t be defensive.
How you relate to John

John has a higher score for Expresser than you. This means John is more talkative and outgoing - and less shy about meeting new people.

You and John have relatively high scores for Thinker, meaning you are both equally analytical and detail oriented. You both like to approach problems in a careful, linear way. Sometimes your approach is too conservative. This can cause you to overlook innovative solutions or new ways of looking at things.

You both have very high Harmonizer scores. This means you both focus on making sure other people’s needs are met. You both tend to invest a lot of time and energy in your communication. You both tend to avoid dealing with conflicts, preferring to smooth things over.

John has a higher score for Director than you. This means John is likely to be more assertive. John may be more likely to take control of a situation. Both of you make decisions quickly, enjoy big challenges and are focused on results.

How to improve your communication with John

John may be entertaining to be around. But John needs to give you more room to express yourself. Tell John: I’ve got something important to say. When it comes to tasks, you need to pin John down by asking for deadlines.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack. Take turns talking about what you really want from each other and how you can make each other’s life easier. Then brainstorm ways to make that happen. Be honest with each other while also being respectful; dodging the conflicts won’t help your communication in the long run.

To improve your communication, you both need to say what you want more directly. Let John know what it would take to make the communication work better. Don’t be overly modest! You deserve a strong communication. You should also talk about the conflicts you are feeling at the first opportunity, rather than let them linger. Though it will feel difficult at first, communicating directly with John about conflicts will make your communication much stronger in the long run.

To improve your communication, make sure John hears what’s important to you. Assert yourself, and if John isn’t listening, ask John to set aside time for you to talk about your communication. Since you both like to take charge and get things done, you may experience conflicts. Make it a point to develop some ground rules for your communication, like communicating frequently - and taking the time to address conflicts early on.
How you relate to Isabella

You have similar scores for Expresser. You both tend to be comfortable speaking your minds and meeting new people. You enjoy creative brainstorming and telling people your feelings.

You have a high score in the Thinker dimension, but Isabella scores even higher. This means you both are likely to cast an analytical eye on most every issue. Both of you may have problems meeting deadlines; your focus is on getting every detail figured out.

You both have very high Harmonizer scores. This means you both focus on making sure other people's needs are met. You both tend to invest a lot of time and energy in your communication. You both tend to avoid dealing with conflicts, preferring to smooth things over.

You have a higher score for Director than Isabella. This means you like to be in charge more than Isabella and are more results oriented and decisive.

How to improve your communication with Isabella

It's nice to communicate with someone who's as outgoing as you. Make sure you give each other equal air time. Make sure you reach closure on a topic before moving on to the next one.

You both have a tendency to analyze your way through a communication issue. Try a different tack. Take turns talking about what you really want from each other and how you can make each other's life easier, then brainstorm ways to make that happen.

To improve your communication, you both need to say what you want more directly. Let Isabella know what it would take to make the communication work better. Don't be overly modest! You deserve a strong communication. You should also talk about the conflicts you are feeling at the first opportunity, rather than let them linger. Though it will feel difficult at first, communicating directly with Isabella about conflicts will make your communication much stronger in the long run.

To improve your communication, give Isabella ample opportunities to speak out. Ask questions and probe for how Isabella feels before asserting your opinion. Set aside time with Isabella to find out how things are going and how to make your communication better. Treat any suggestions that Isabella makes seriously; you're getting a golden opportunity to build a better relationship.
How you relate to Linda Price

Linda Price has a slightly higher score in the Expresser dimension. This means Linda Price tends to be more talkative and outgoing. You both like to try new things, though this trait is stronger in Linda Price.

You have a slightly higher score for Thinker than Linda Price, meaning you are slightly more likely to cast an analytical eye on things. You like solving problems, and take pride in your ability to deal with things rationally.

You both have high Harmonizer scores, though yours is higher than Linda Price. This means you both focus on making sure other people feel happy and that their needs are met. You both tend to invest a lot of time and energy in your communication. You both may tend to avoid dealing directly with conflicts, preferring to smooth things over.

Linda Price has a higher score for Director than you. This means Linda Price is likely to be more assertive. Linda Price may be more likely to take control of a situation. Both of you make decisions quickly, enjoy big challenges and are focused on results.

How to improve your communication with Linda Price

You find Linda Price to be quite entertaining. When it’s important, you need to say: I’ve got something important to say. You need to pin Linda Price down by asking for deadlines and a written plan.

You both have a tendency to try to analyze your way through a communication issue. You might try a different tack: Take turns talking about what you really want from each other and how you can make each other’s life easier, then brainstorm ways to make that happen. Be honest with each other while also being respectful; hiding conflicts won’t help your communication in the long run.

You both need to make sure the other knows what you are thinking and feeling. Talk about the conflicts you are feeling at the first opportunity, rather than letting them linger. Though it will feel difficult at first, communicating directly about conflicts will make your communication much stronger in the long run.

To improve your communication, make sure Linda Price hears what’s important to you. Assert yourself, and if Linda Price isn’t listening, ask Linda Price to set aside time for you to talk about your communication. Since you both like to take charge and get things done, you may experience conflicts. Make it a point to develop some ground rules for your communication, like communicating frequently - and taking the time to address conflicts early on.